

SPECIAL EDITION

ICBND 49th Annual Convention and Exposition in Review



The 2016 *Distinguished Banker* award was presented to Gary Hanisch, retired President of Farmers State Bank, Crosby, during the ICBND Convention Banquet.

Pictured: Gary Hanisch, ICBND Convention Banquet Award Acceptance; Gary with family, former employees of the bank and friends; Gary enjoying conversation with friends. See page 14 for full press release.

Sunday, Aug 14th



North Dakota Heritage Center and Museum



ICBND's Convention Highlights



Win ~ Place ~ Show



ICBND's Convention Highlights

Sun/Mon

Exhibitors



Dakota CDC : Roxi Pflieger,
Emily Schroeder 701.293.8892



First Class Mortgage : Dan VanWinkle,
Greg Dean 701.356.9898



Thank you!



Vantage Point : Kelly Pfeifer
605.995.1777



Banker's Equipment Service :
Kevin Hubbard, Greg Asheim,
Chris Komorowski
952.808.4215



Travelers : Patty Schutz,
Anne Haase



JLG Architects :
Tracy Jordre, Craig Martin
701.746.1727



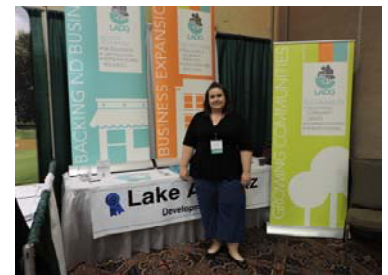
MinnKota Secured Document
Destruction : Mary Aldrich,
Craig Aldrich 701.293.8428



Datrue Process Automation :
Terry Fields, Chris Leonard,
Fred Wheeler
701.663.8930



Farmer Mac :
Larry Jones
800.879.3276



Lake Agassiz Certified
Development Company :
Amber Metz, Pam Burnside
701.235.1197



ICB Services :
Marilou Voegelé, Angie Olson,
Bill Walker 701.258.8326



Bank Financial Services Group :
Josh Miskovich
800.931.7782



ND Housing Finance Agency :
Jennifer Henderson
701.328.8056



Cetera Financial Institutions :
Jim Lynch
800.245.0467



Kinetic Leasing, Inc :
Alan Hintz, Anthony Houkom
701.476.0221

ICBND's Convention Highlights



Mountain Plains Equity Group :
Logan Anderson 406.254.1677



Shazam :
John Peck, Darrell DeWinter
763.250.3741

Bank of
North Dakota :

701.328.5600

Exhibitors



Connecting Point Computer Center :
Toby Schatz
701.258.6689



Advance Business Methods : Bill Knuth, Duane
Boeder, Mike Knuth 701.224.7072



HTG Architects. :
Jeff Pflipsen, Kim Duursma
952.278.8880



USDA Rural Development : Dennis Roden
701.530.2065



US Small Business
Administration :
Al Haut,
Dale VanEckhout
701.239.5131



Marco Inc : David Zieske
Jay Fettig, Tina Meyer 701.751.2860



ND Records Information Network :
Ann Johnsrud, Vicki Kubat
701.444.3616



ND Banks Benefit Trust : Angi Day 701.223.5303
BCBS : Jason Sauvageau, Ashley Wolf, Nicole Vick
701.277.2589

Middaugh & Associates : David Middaugh, Jason
Middaugh 701.235.7023



Schwan Financial Group :
Mike Rydell 605.225.1047



ICB Purchasing Exchange : Lacey
Kuhn, Jess Voegelé
701.258.8748



Crescent Mortgage :
Rick McKinley 800.851.0263



Arch Mortgage Insurance :
Rita Kennedy 952.221.1515



Secure Banking Solutions :
Nick Podhradsky
605.770.3926



Community Works ND/
Lewis & Clark CDC :
Brent Ekstrom, Tracy Whitney
701.667.7600



High Point Networks :
Dustin Leingang, Adam Martin, Jared
Froehlich 701.282.6459



Eide Bailly : Tim LeClair, Jill Schneider,
Jackie Engquist, Cheryl Knudson
888.777.2015

Shearson Financial Services :
John Richey, Kathy Richey
877.660.9531



Independent Bankers Insurance
Services ;
Jodi Brown, Justin Corey
701.751.2687

Thank you!



Wild/CRG : Mike Wild, Matt Kuhne
701.293.8106



Network Center Inc : Bruce Donarski
701.235.0940



ICBA : ICBA Securities/Vining
Sparks : Eric Hallman, Jim Reber
800.422.6442



ND Guaranty & Title Co. :
Erin Schmitz, Rebecca Holmen,
Jenna Herzig 701.751.4917



Brady Martz & Associates :
Ryan Bakke, Thomas Will, Tory Hill
701.852.0196



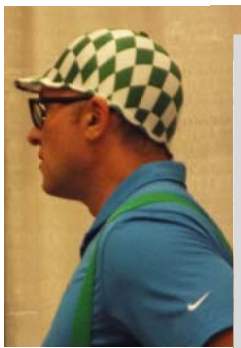
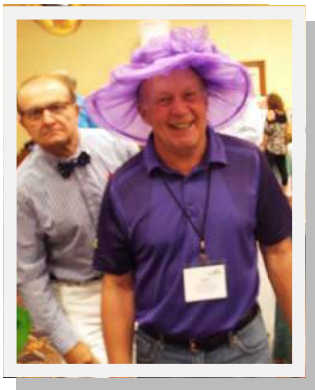
United Bankers' Bank :
Todd Holzwarth, Craig McCandless,
Doyle Hardie 605.323.0216



SPC : Mark Koch,
Daniel Metcalf
763.784.6504

More Exhibitors

Theme Party



Alternate Session



Participants enjoyed demonstrations of new products at **Karmin's Kitchen Table**, north Bismarck.

ICBND's Convention Highlights



Participants received helpful tips on skin care and makeup demonstrations at **Ulta**, Haycreek Shops, north Bismarck.

Business Meeting



Ryan Taylor,
USDA Rural Development



Emerging Leader Jersey Benson,
First Western Bank & Trust.



ICBA Chairman-Elect R. Scott Heitkamp



ICBA presents Barry with ICBA Royalties



More of Monday, Aug 17th

ICBND's Convention Highlights



A very big THANK YOU to all our Associate Members who sponsored golf holes this year. Your continued support of the PAC Tournament is much appreciated!

- Hole 1: ND Development Fund
- Hole 2: Middaugh & Associates
- Hole 3: United Bankers' Bank
- Hole 4: ND Guaranty & Title Co
- Hole 7: Serkland Law Firm
- Hole 8: Bank Financial Services Group
- Hole 9: Eide Bailly LLP
- Hole 10: Brady Martz
- Hole 14: Wild/CRG
- Hole 15: Jadestone Consulting
- Hole 18: Serkland Law Firm

We appreciate you!



Golf Mulligan \$50 Scheels Gift Card: Scott Bullinger, American Bank Center

Longest Drive Front—Men: Kris Ahman, Bank of North Dakota

Longest Drive Front—Women: Michele Lee, Vantage Point

Longest Drive Back—Men: Ryan Bakke, Brady Martz & Associates

Longest Drive Back—Women: Amy Haagenenson, Brady Martz & Associates

Closet to Pin Front—Kim Duursma, HTG Architects

Longest Putt Front—Tim Porter, Bank of North Dakota

Closet to Pin Back—Tom Stennes, Harwood State Bank

Longest Putt Back—Darrell DeWinter, Shazam

Random Team Drawing Winners:

5th Place: Barry Haugen, ICBND; Tim Porter, Bank of North Dakota; Kelly Pfeifer, Vantage Point; and Kelvin Hullet, Bank of North Dakota

8th Place: Dean Reese, ND Development Fund; Scot Lang, ND Development Fund; Jim Reber, ICBA Securities; and Derek Weigel, Cornerstone Bank

13th Place: Dave Olson, Middaugh & Associates; Kevin Hubbard, Bankers Equipment Service; Howard Schaan, First State Bank of Harvey; and John Pfaff, Security First Bank of ND

22nd Place: Terry Delaney, Widmer Roel PC; Chad Aberle, Citizens State Bank of Finley; Jason Middaugh, Middaugh & Associates; and Nick Hacker, ND Guaranty & Title Co

30th Place: Dick Gulmon, Dacotah Bank; Tim Leclair, Eide Bailly LLP; Rick Olivier, Secure Banking Solutions; and Mark Zachmeier, Datrue Process Automation.

GOLF

ICBND's Convention Highlights



Grand Prize Winner! **Missy Feist-Erickson**, Peoples State Bank of Velva

Walk A Thon Winners

Steve Blazek, First International Bank & Trust: \$50
 Jerry Hauff, Cornerstone Bank: \$50
 John Marchell, First State Bank: \$75
 Penny Jans McClean, Heartland State Bank: \$100
 Mary Erman, Starion Financial: \$200
 Sharon Andrews, First International Bank & Trust: \$300
 Jared Hanson, First State Bank of Harvey: \$400
 Andrea Kjergaard, Heartland State Bank: \$500
 Missy Feist-Erickson, Peoples State Bank of Velva: \$2,500

Education Sessions



Our Speakers: Dr. Elliot Eisenberg, Jim Reber, Damian Mason, Mike McKinley, Michael Berman, Chris Heeter, & (not pictured) Shawn O'Brien, and (not pictured) Robert Thibodeaux.



OUR SPONSORS

Without YOU the ICBND Convention would not be the successful event it is each year!



Platinum Level Bank of North Dakota



Gold Level

Connecting Point
Eide Bailly
FHLB

Silver Level

Bell Bank
Dougherty & Company
ICBA
ICBA Bancard/TCM Bank
ICBA Mortgage
ICBA Reinsurance
ICBA Securities Corporation
 powered by Vining Sparks
ND Bank Benefit Trust
North Dakota Development Fund
North Dakota Guaranty & Title Co.
Piper Jaffray & Co.
Serkland Law Firm
SHAZAM Network
Travelers
United Bankers' Bank
Widmer Roel PC

Bronze Level

Blue Cross Blue Shield of ND
Brady Martz and Associates
IBIS
ICB Services, Inc.
Middaugh & Associates
Network Center, Inc.
The Title Company

Other

Bank Financial Services Group
ICB Purchasing Exchange
Jadestone Consulting
Wild/CRG
Young & Associates, Inc.
HTG Architects

Thank you!





Annual Banquet



Kent Lovell recognizes Marilou Voegelé for her many years of dedicated service to ICB Services and ICBND. Marilou plans to retire in the spring of 2017.



Hall of Fame

ICBND's Convention Highlights



★ 40 Years

Carmen Husebye: American Bank Center, Bismarck
Medrein Sandvold: American State Bank & Trust, Williston
 LaDonna Leingang: Bank of North Dakota, Bismarck
 Jackie Evanson: First National Bank & Trust Co, Williston
 Brenda Manske: Starion Financial, Fargo
Mary Erman: Starion Financial, Bismarck
 Barb Rosinski: First Western Bank & Trust, Minot 35 & Retiring
Dave Kuschel: First Western Bank & Trust, Minot 32 & Retiring



Mary Erman

★ 30 Years

Denise Arntson: American Bank Center, Bismarck
 Kris Fischer: American Bank Center, Dickinson
James Leier: Bank of North Dakota, Bismarck
 Marcy Running: Bank of North Dakota, Bismarck
 Jodi Knudson: Bank of North Dakota, Bismarck
 Jerry Gronos: Cornerstone Bank, Watford City
 Carol Mikkelsen: Farmers & Merchants State Bank, Langdon
Rae Bless: First International Bank & Trust, Elgin
Dennis Walsh: First International Bank & Trust, Harvey
Gretchen Stenehjelm: First International Bank & Trust, Watford City
 Jon Taverna: First National Bank & Trust Co, Williston
 Curt Walth: Starion Financial, Bismarck
 Craig Larson: Starion Financial, Bismarck
 Lorraine Friesz: Starion Financial, Mandan
 Julie Hohbein: Starion Financial, Mandan
Richard T. Harris: State Bank & Trust of Kenmare, Kenmare
 Teresa Rittel: First Western Bank & Trust, Minot 29 and Retiring



Medrein Sandvold



Dave Kuschel



Gretchen Stenehjelm



Dennis Walsh



Denise Arntson

*All Pictured with Barry Haugen,
ICBND President

★ 20 Years

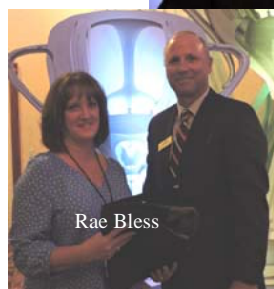
Kevin Dykema: American Bank Center, Bismarck
 Debbie Reimer: American Bank Center, Bismarck
 Autumn Roth: American Bank Center, Bismarck
Gery Smith: American Bank Center, Dickinson
Elaine Fixen: American State Bank & Trust, Williston
 Perry Smith: Bank of North Dakota, Bismarck
 Sylvia Brockman: Bank of North Dakota, Bismarck
 Deana Binstock: Bank of North Dakota, Bismarck
 Sharon Karsky: Choice Financial, Bismarck
 Vaune Johnson: Cornerstone Bank, Dickinson
 Mary Skrove: Cornerstone Bank, Fargo
 Doris Lill: Farmers & Merchants State Bank, Langdon
 Heather Gillihan: First International Bank & Trust, Minot
 Jim Paszek: First Western Bank & Trust, Minot
 Heidi Wahl-McDonald: Starion Financial, Mandan
 Sara Wieland: Starion Financial, Mandan
Mary Colen: Starion Financial, Mandan
Heide Luedtke: Starion Financial, Mandan
 Rita Beneda: Choice Financial, Grafton 20 and Retiring



Rick Harris



James Leier



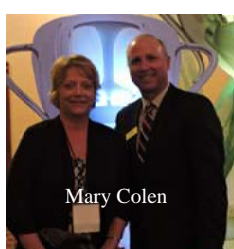
Rae Bless



Kevin Dykema



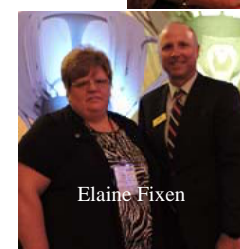
Gery Smith



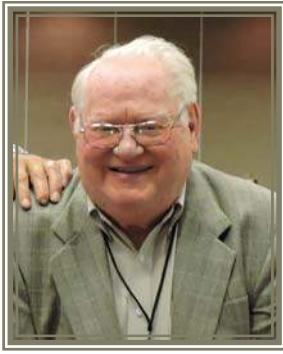
Mary Colen



Heidi Luedtke



Elaine Fixen



Gary Hanisch

NAMED DISTINGUISHED COMMUNITY BANKER FOR 2016

Gary Hanisch, Former President of Farmers State Bank of Crosby, Crosby, was presented with the **2016 Distinguished Community Banker Service Award** during the 49th Annual Independent Community Banks of North Dakota (ICBND) Convention & Exposition. The three-day event was held August 14-16 at the Ramkota Hotel, Bismarck and was attended by over 365 members. The award was presented to him during the closing banquet by Barry D. Haugen, the association's President.

The Distinguished Community Banker Award was created in 1998 by the Board of Directors of ICBND to recognize the efforts of its most outstanding members. It is the most prestigious award given by ICBND. This award, which need not be given every year, honors a community banker or someone who was a community banker for exemplary and outstanding service to community banking over an extended career.

Gary started with the bank in 1955 initially filing checks and working in the insurance agency. The bank wasn't very big back then and Gary remembered his father coming to see him in Grand Forks when he was in college and telling him that the bank had grown to \$6 million in total assets. Gary graduated from the Graduate School of Banking in Madison in 1960. He took over as President in the early 1970's until his retirement in 2004 when he and his wife Helen moved to Bismarck.

In the late 1960's, Gary became actively involved in ICBND at the urging of founding members, particularly Don Baertsch, believing in the need for a strong association exclusively representing the independent community banks in our state. Gary remembers the fledgling years of ICBND when board meetings were held in the Law Office of Al Wolf. After going through the office chairs, Gary became president of ICBND in 1976, which was also the year ICBND formally incorporated.

Gary and the bank were heavily involved in the community and region. It was very important to Gary that the community retained access to quality healthcare and he contributed heavily of his time and material resources to St. Luke's Hospital in Crosby and served on the hospital's foundation board. Similarly, Gary, and the Hanisch family, utilized their aircraft and aviation skills to give back to the community as well. They often utilized their aircraft to transport community members and customers who needed special care to Rochester, MN in the days before that kind of transportation became so highly regulated. He was also a longtime member and chairman of the Crosby Municipal Airport Authority. In 2010, Gary donated a Beechcraft Bonanza F-33 to his alma mater UND for use as a transport, in large part because of his personal friendship with John D. Odegard who founded UND's world-renowned aerospace school.

Gary was also heavily involved in the Moose, Masonic Lodge and Kiwanis during his decades in Crosby.

When asked what the biggest challenges were as his years progressed at the bank, Gary stated that regulation and compliance were the largest challenge. He said they ran a conservative, well capitalized bank and they made it through difficult times by knowing their customers and working with them through those tough times.

When asked what he enjoyed most about community banking in rural North Dakota, Gary was very quick to respond...the people. He enjoyed working with his customers and being a part of the community. He really enjoyed visiting with folks when they came into the bank and going on site visits. Gary stated that he still misses that the most.

Several former employees, friends and family joined Gary and Helen at the ICBND banquet where he was honored and presented his award. They included his daughter Barb and her husband Steven Nordstog; son Paul and his wife Jena, grandchildren Sarah Conn, Ryan Hanisch, and Andrea Hanisch and great-grandchildren Payton Hanisch and Bentley Kroshus. Other friends and former employees of Gary's that attended included Gordon Wallin, Mike Stefanowicz, Ken and Kay Unhjem, Mabel Hysjulien, Diane Anderson, Gwen Vassen, Diane Svangstu, Jack and Billiette Harris, and Bruce Hebel.

ICBND's Convention Highlights



Board of Directors Wine Raffle

Winner!

Sarah Getzlaff, Security First Bank of North Dakota



Rick Beall,
Peoples State Bank of Velva
\$1000 cash



Preferred Customer

Heads and Tails Game

Winners!

Jersey Benson, First Western Bank & Trust and
Nick Mellby, Piper Jaffray: Split the \$1000 and gave
\$500 back to the pack!

Sponsored by IBIS



Best Dressed Banker

Scott and Jodi Tewksbury,
Heartland State Bank

\$50 cash and 1 free full registration to
2017 convention

Voted on by ICBND staff



North Dakota
Guaranty & Title

Free 2017 Booth
Voted on by Bankers

Best Vendor

Educational Session Cash Drawings

Brian Hagen	First International Bank & Trust	\$50 cash
Scott Tewksbury	Heartland State Bank	\$25 cash
Kristin Erickson	Bank of Turtle Lake	\$25 cash

Peter Stenehem	First International Bank & Trust	\$25 cash
Jared Hason	First State Bank of Harvey	\$25 cash
Charlotte Aldinger	Commercial Bank of Mott	\$50 cash



ICBND's Convention Highlights

PAC Raffle



2) Kozy Inflatable Loungers: **Scott Heitkamp**, ValueBank Texas
 Yeti Rambler Set-30oz Tumbler, 20oz Tumbler, Colster: **Steve Blazek**, First Int'l Bank & Trust
 Coach Purse: **Cyndy Jorgenson**, State Bank & Trust of Kenmare
 Midnight Palace Statement Jewelry Set: **Janae Graveson**, State Bank & Trust of Kenmare
 Capri Convertible Statement Necklace & Cuff: **LaRae Vangsness**, United Community Bank of ND
 Pave' Leaves Drama Necklace and Drop Earrings: **Jodi Tewksbury**, Heartland State Bank
 Oakley Flax 2.0XL Prizm Golf Sunglasses: **Tim Porter**, Bank of North Dakota
 Coach Purse: **Paige Bjornson**, Dacotah Bank
 TaylorMade Spider Limited Edition Putter: **Jim Jorgenson**, State Bank & Trust of Kenmare
 Scentsy Diffuser and 4 Oils: **Janae Graveson**, State Bank & Trust of Kenmare
 Fujikura Speeder 665 Evolution II Great Bertha Driver: **Clint Gerst**, Bank of Bozeman
 St.Croix Walleye Series Rod w/Quantum PT Reel: **Karen Hoffner**, The Union Bank
 Colore Diamond Bangle Bracelet: **Dave Middaugh**, Middaugh and Associates
 Yeti Tundra 65 QT Cooler: **Cyndy Jorgenson**, State Bank & Trust of Kenmare
 Portable Dish Satellite System: **Mary Erman**, Starion Financial
 Maui Mat 20ft X 6ft with storage holder: **Tim Porter**, Bank of North Dakota
 Jorgenson Big Sky Condo: **Dan Van Winkle**, First Class Mortgage



Cream of the Crop Winner

Maui Mat:
 Tim Porter,
 Bank of North Dakota





Convention Fun!
Prayer Breakfast
Casino Night
Head and Tails
Booth Drawings
Annual Banquet

The *Community Banker* can be an effective advertising vehicle for companies marketing to the financial industry. If your company would like more information on how to place an ad in the *Community Banker*, please contact ICBND at 701-258-7121.



ICBND Directory



Community Banker is the official publication of the Independent Community Banks of North Dakota. Deadline for submission and advertisements is the 5th of the month prior to publication.

Send your items to:

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Bismarck, ND 58506-6128
tel: 701.258.7121
800.862.0672

info@icbnd.com www.icbnd.com

ICBND Office Hours:

Regular Business Hours
Mon-Fri
8:30 am to 5 pm

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Together We Prosper

2016-2017 ICBND Executive Committee

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rick@psbvelva.com
701-852-0328

Chairman Elect
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701-595-2624

Vice Chairman
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& Trust Co, Williston
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701-774-4100

Immediate Past Chairman
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davidl@securityfirstbank.com
701-222-4444

Past Chairman
Tim Porter, Bank of North Dakota,
Bismarck
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701-328-5650